

IMPROVE MENTAL HEALTH CONSUMER
EMPLOYMENT OUTCOMES WITH WEBINARS
PRESENTED FOR YOUR ORGANIZATION BY LARRY ROBBIN
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- * Larry has over 45 years of national mental health employment program improvement experience! Extensive track record of improving the employment outcomes of programs serving youth and adult Mental health consumers! Over 100,000 people trained, worked with more than 1000 organizations and presented over 300 webinars!

- * Larry is very familiar with mental health from both a personal and professional perspective. His mother had bipolar disorder. He grew up working in his family's restaurant that hired many consumers. Larry has family members that are consumers. He has hired consumers. Larry has provided management consulting and staff training to many organizations serving consumers. His services have been used by the Los Angeles County Department of Mental Health, Goodwill Industries, California Department of Rehabilitation, Orange County Department of Behavioral Health, California Association of Social Rehabilitation Agencies, Center for Independent Living, Momentum Mental Health Services, Catholic Charities Focus for Work, Milwaukee County Department of Mental Health, National Rehabilitation Association, Genesis Mental Health Clinic and many other organizations.

- * Besides his mental health experience, Larry has been a private sector hiring improvement consultant for over 40 years so he can show you how to close the gap between mental health consumers and employers for jobs, supported work, transitional employment, work experience, internships and other employment services as well as getting financial donations, partnerships, volunteers and more for your program!

ABOUT LARRY ROBBIN WEBINARS!

- * Webinars are done live and customized for your goals using our pre-webinar needs assessment process.**
- * Webinars are 90 minutes with time for questions and answers.**
- * You can record the webinar at no extra cost and train staff that could not attend the webinar as well as train new staff! Build a staff development webinar library and keep upgrading the skills of your team!**
- * You can have as many people as you like take the webinar without any paying any additional fee!**
There is no limit on how many people can take the webinar.
- * People can participate in the webinar from any location.**
- * Cosponsor webinars with as many partners as you like and share the cost. This is a very affordable way to improve staff skills for any mental health organization!**
- * Discounts are available for booking three or more webinars!**

A FEW OF LARRY'S MOST POPULAR WEBINAR TOPICS!

This list is just a sample of Larry's webinar topics.

Email <mailto:larry@larryrobbin.com> for more information about any of these topics and for information on many other webinars!

Check off the webinars that will help your work!

Are You Talking Like Businesses Think? How to Use Private Sector Sales Strategies to Make the Profit Making Case That Will Get Businesses to Work With You!

Get businesses to hire from you, use supported work and customized employment and much more! Learn how to speak business language that appeals to the private sector mind set and business people will say yes to your services! Go from basic job development to using private sector sales tactics and get better outcomes with employers!

You Can be a Change Agent! How to Increase Employment Motivation!

Get a new set of strategies based on consumer feedback about why they went from being anti-work to going to work. Discover new ways to talk with consumers about the benefits of employment. Support people on their journey as they go from low employment motivation to "I got the job!" Find out how to do a Motivation Assessment and use it to partner with mental health consumers and help them consider the benefits of employment on their own terms!

The Radar Approach to Job Retention! Get powerful proactive ideas that eliminate job retention challenges before they surface. Work like radar and spot the barriers and assets to retention. Stop doing ineffective retention crisis intervention and make your services into a proactive job loss prevention model so consumers can stay on the job longer than ever!

From Pink Slip to Paycheck! How to Help Mental health consumers Survive Layoffs, Stay Motivated and Get the Next Job ASAP!

Being laid off is hard on everyone. It can be very difficult for many mental health consumers that put in so much work to become employed and now suffer from losing much more than a paycheck. Learn the special layoff survival counseling techniques it takes to help people cope and rebound from job loss and get back into the world of work as soon as possible!

Digging for Gold! Discover Hidden Assets to Employment in Mental Health Consumers!

Transform your work from a barriers first model to this rapid assessment strength based approach that reveals hidden assets to employment that can help people believe in their employability and help with job matching. Get new ways to surface all the unexplored skills, talents, abilities, personality traits and other attributes that consumers have to offer the world of work and change how people think about themselves and how you employers them!

The Rules of Engagement! Learn how to engage mental health consumers with your program at the highest levels. Find out how to lower drop out rates and raise success rates! Discover how to use the unique 8 Levels of Engagement Model to assess and improve engagement. Get new information about what lowers and raises engagement and change your approach so consumers can bond to your program and get the most out of it!

How to Go From Placement to Engagement with Employers! Take your work with employers to higher levels and you can get money, volunteers, joint projects and much much more! Get strategies to take employers on a continuum of relationships from placement, to partnership to becoming champions for your program and get all the benefits that they can deliver!

From “I Want a Job” to “I Want a Career!”

New Ways to Help Mental Health Consumers Start and Succeed in Career Pathways!

Go beyond jobs and reframe your work into a career pathway springboard for success! Become a career exploration guide and you can help consumers discover the value of careers by using innovative resources and strategies for career exploration. Overcome the barriers to retention in career pathways and help consumers stay on the runway to their future!

Job Search at the Speed of Light! Teach mental health consumers how to unleash and expand the power of their social capital and get the job offers that are plentiful in the hidden job market! Discover the truth behind common hiring myths. Stop teaching mental health consumers to go to the back of line to jobs and show them how to go to the front of the line and find the hidden job market where hiring decisions really happen!

Soft Skills are Success Skills! Teach Them to Mental Health Consumers! Integrate soft skills development in every aspect of your program and you can help mental health consumers be the person that gets hired, retained and promoted! Get the tools you need to do a soft skills assessment and help mental health consumers create a Soft Skills Improvement Plan that will help them not only with employment, but in other areas of their lives!

To Tell, To Not Tell, When to Tell, How to Tell? – Those are the Questions! Discover new ways to approach the job interview disability disclosure issue that helps mental health consumers consider the advantages and disadvantages of disability disclosure so they can make an enlightened choice about their disclosure strategy. Find out how employers react to disclosure so you can help people that decide to disclose still get the job offer!

How to Recruit, Hire, Onboard, Engage and Retain the Top Talent for Your Mental Health Program! You may be getting good employees, but are you getting the top talent and can you keep them from burning out and leaving your organization? This webinar for supervisors and managers will show you how to transform your approach to staffing from recruitment to retention so you can get the best people, keep them engaged in the work and committed to staying with your program!

From Jails to Jobs! Employment Strategies that work for Consumers in Reentry!

For many socio-political reasons consumers are disproportionately represented in the incarcerated population. The impact of incarceration and the bias in hiring against consumers with criminal records are very challenging barriers to employment. This training is based on the input of consumers in reentry and employers about what it takes for people to get hired. Learn how people can position themselves to put the bars behind them and the paycheck in their hands!

CAN'T DECIDE WHICH TRAINING TO CHOOSE?

**SEND AN EMAIL TO LARRY@LARRYROBBIN.COM
AND WE WILL HELP YOU PICK THE BEST TRAINING FOR YOUR NEEDS!**

**REMEMBER THERE IS A DISCOUNT FOR
BOOKING THREE OR MORE WEBINARS UNDER ONE CONTRACT!**

DIDN'T SEE WHAT YOU NEED?

**This is only a partial list of Larry's webinars.
Email us at larry@larryrobbin.com
with your webinar workshop needs
and we will give you other webinars to choose from!**

***Start turning your program challenges into
success stories by scheduling your webinars today!***

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EMPLOYMENT PROGRAMS SERVING
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